Your initial enrolment will be processed by RMIT University’s Graduate Research Office based on the study plan provided in your application. During your enrolment in the Graduate Certificate you will have the opportunity to work with students from across Australia in the ATN group of universities.

For RMIT to manage your enrolment you must ensure that you re-enrol each calendar year. Failure to do so will result in your being discontinued from the course. CTS scholarship holders are reminded that maintaining the approved student plan is important and that any variation to the plan must be approved.

### Enrolment Options

All units are offered exclusively online. There is no campus component.

(Units may be referred to as subjects in some universities’ offerings)

All units are offered over a 13 week semester (semester dates below). To be eligible to graduate you must complete four units including the core unit Knowledge Transfer and Research Commercialisation.

Research students with a Commercialisation Training Scheme stipend: Please note that the conditions attached to your stipend mean that you are eligible for full-time enrolment (4 units) or part-time enrolment (2 units).

**Please note** that Knowledge Transfer and Research Commercialisation must be successfully completed once during the program to meet degree requirements.

### Unit Schedule

**Semester 1, 2010** (1 March – 4 June)
One of the following five options:
- Knowledge Transfer and Research Commercialisation (QUT)
- Public Policy & Research
- Principles and Practice of R&D management (QUT)
- Entrepreneurial Foundations
- Managing Research Careers

**Semester 2, 2010** (26 July - 22 October)
One of the following six options:
- Knowledge Transfer and Research Commercialisation (QUT)
- Project Management for Research (UTS)
- Entrepreneurial Foundations
- Principles and Practice of R&D Management (QUT)
- Leadership and Workplace Communication (Curtin)
- Research and Global Sustainability
Course Fees

The domestic fee per unit in 2010 will be $2,400.

For international fee per unit in 2010 please contact helen.lennox@rmit.edu.au.

Support provided from the Australian Government’s Commercialisation Training Scheme may cover the fees for domestic students.

Contact helen.lennox@rmit.edu.au for more information about the Graduate Certificate in Research Commercialisation.

Semester Timetable

<table>
<thead>
<tr>
<th>Semester 1 2010</th>
<th>Semester 2 2010</th>
</tr>
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<tbody>
<tr>
<td>Enrolment closes</td>
<td>Enrolment closes</td>
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<tr>
<td>22 January</td>
<td>18 June</td>
</tr>
<tr>
<td>Start of Classes/ Week 0</td>
<td>Start of Classes / Week 0</td>
</tr>
<tr>
<td>1 March</td>
<td>26 July</td>
</tr>
<tr>
<td>Teaching Weeks 1 to 4</td>
<td>Teaching Weeks 1 to 12</td>
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<tr>
<td>8 March – 1 April</td>
<td>2 August – 22 October</td>
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<tr>
<td>Easter Vacation</td>
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<tr>
<td>2 April – 11 April</td>
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<tr>
<td>Teaching Weeks 5 to 12</td>
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<tr>
<td>12 April – 4 June</td>
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<tr>
<td>Final assessment ends</td>
<td>Final Assessment ends</td>
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<tr>
<td>5 June</td>
<td>22 October</td>
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About the Units

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<thead>
<tr>
<th>Unit</th>
<th>Content</th>
<th>Expected Outcome</th>
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| Knowledge Transfer and Commercialisation  | • Building skills and capacities in the identification of commercialisation opportunities including intellectual property issues; IP strategies; and management; product/service issues; contractual considerations; commercial and market imperatives  
  • Implementation of commercialisation processes appropriate to research including principles of financial modeling and planning; concept development; prototyping; strategies for professional support, advice and financial assistance. | • Functional understanding of models and strategies for the commercialisation of research  
  • Able to identify and evaluate the commercial potential of your research  
  • Able to generate, describe and discuss a strategy for the commercialisation of your research  
  • Able to develop and implement a business plan for the commercialisation of your research.                                                                                                                  |
| Project Management for Research           | • Assess, plan and manage: chosen research project as a basis for learning about project management lifecycles and generic project management processes, including initiating, planning, executing, controlling and evaluating the project  
  • Introduction to techniques for managing the project’s stakeholders as well as those regarding its scope; time; cost; quality; communication; procurement and risk | • Sound understanding of the tasks involved in managing projects  
  • Understanding of how project definition and planning can support and enhance your project  
  • Practical project management experience gained through developing a detailed project definition and plan for your own project  
  • Increased awareness of how project management techniques can be applied to enhance projects in workplace contexts relevant to your career.                                                                                   |
| Leadership and Workplace Communication | An examination of the main strands of research into leadership (leaders, their followers and the situation) focusing on contemporary approaches to, theories and models of leadership. Investigate the influence of theories and models of leadership on the development of leadership communication skills within the research team environment including: communicating vision, purpose and goals; team building; negotiating; and conflict resolution. | Developing key leadership skills such as understanding the role of vision and strategy; managing people and teams and sponsoring change. Developing more effective communication of own research results. |
| Public Policy and Research | An introduction to the world of public policy designed to specifically raise awareness about the relationship between research and public policy. A number of themes and issues on the relationship between research and public policy will be introduced enabling a better understanding of public policy. | A greater understanding of public policy debates in Australia. An understanding of the dynamics and politics of the policy making processes and the extent to which research influences that process. The development and enhancement of your skills in putting together research proposals. The development of skills and knowledge that will help you in conducting research projects. |
| Entrepreneurial Foundations | Development of the critical and creative thinking strategies necessary for becoming an entrepreneur and engaging in innovation. Investigation of how to develop a business appraisal, which considers the idea’s impact on diverse cultural and social groups and globally. | Possess the necessary skills for opportunity recognition, viability screening and identifying best business options. Recognition of entrepreneurial opportunities. Ability to engage in entrepreneurial activities arising from your research activities. |
| Principles and Practice of Research Management | Issues in multi-partner research collaboration. Managing research ethics. Managing the research funding process. Issues in research training. Issues in research dissemination. | An understanding of issues in multi-partner research collaboration; managing research ethics; managing the research funding process; issues in research training; issues in research dissemination. Develop skills in one or more of the functions of a typical research services unit eg funding application assessment; ethics application approval; research publication assessment; PhD scholarship assessment. |
| Managing Your Research Career | Career Self-Management: identifying and analysing Career Dreams, influences, experiences and achievements; auditing specialist and transferable skills, and gap analysis; Identifying and analysing technical and discipline-specific interests, and work values. Career Development Models: the process of career development and research career pathways; the climate of careers; the world of work. Career Leadership: research team formation, performance and development; supporting self-managed research careers; the mentoring process. | A functional understanding of career development models as applied to careers in research. The ability to identify career strengths and skills as well as career opportunities within the field of research. A functional understanding of career leadership within a research setting, including research team building and management of research trainees. The ability to apply career leadership skills within an organisational environment. |
| Research and Global Sustainability | • Global Sustainability discourse - an overview, including the environmental, social and cultural, economic and governance dimensions  
• The key norms of R & D  
• R & D and sustainability – the historical interfaces, current dynamics and future opportunities | • An understanding of current issues in global sustainability and triple bottom line model and its application in R & D Management  
• Identification of potential applications of R & D in solving sustainability problems and the negative impacts historically of R & D on global sustainability  
• Advanced conceptual and analytical tools for analysis of the challenges global sustainability presents for the key norms of R & D, including scientific merit, technological advancement and research integrity |

Advice for CTS Scholarship Holders

1. For CTS scholarship holders it is a requirement that the four units be completed within 24 months and that in any given semester you are enrolled in a total of 48 credit points across your Higher Degree by Research and Graduate Certificate courses.

2. Please note if your enrolment drops below 48 credit points your scholarship may be terminated and you will be required to reimburse the University for all scholarship monies.

Contact Details

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